

The Current

Development Director

Summary of Position

The Current is a nonprofit contemporary art center dedicated to inspiring curiosity, creativity, and civic engagement through exhibitions, education programs, and community-centered experiences. With free public access and a strong commitment to education and equity, we serve artists, students, and audiences across our region.

The Development Director is a senior leadership position responsible for advancing The Current's fundraising strategy and long-term financial sustainability. In addition to overseeing annual fundraising efforts, this role will lead the planning and launch of the organization's endowment campaign, a transformational initiative designed to secure the future of The Current for generations to come.

Working in close partnership with the Executive Director and Board of Trustees, the Development Director will build strong donor relationships, develop campaign strategy and infrastructure, and guide leadership through all phases of campaign planning, solicitation, and stewardship.

This role is ideal for a strategic, relationship-driven fundraiser with experience in major gifts, planned giving, and campaign work, who is excited to help shape a growing organization at a pivotal moment. The role requires the ability to work with extreme accuracy, efficiency, and organization. This position calls for a high degree of dependability and professionalism, comfort taking initiative, being a welcoming face of the organization, proficiency with office fundamentals (bookkeeping, Microsoft Office, Salesforce, and Quickbooks entry), an ability to maintain good spirit and humor under pressure, and trustworthiness.

The Current is committed to creating a supportive work environment defined by a culture of responsibility, integrity, and inclusion, and strongly encourages members of the BIPOC community, LGBTQ+, and people with disabilities to apply.

Salary: \$75,000-\$80,000 Depending on experience

Duties & Responsibilities

Fundraising Strategy & Leadership

- Develop and implement a comprehensive annual development plan aligned with organizational goals, including Annual Appeal, Planned Giving, Major Gifts, and Membership campaigns
- Set and manage fundraising targets across all revenue streams
- Track progress and adapt strategies as needed to meet or exceed goals
- Serve as a thought partner to the Executive Director and Board on fundraising strategy and growth

Individual Giving & Major Gifts

- Grow and steward a portfolio of individual donors, including major and leadership-level supporters
- Partner with the Executive Director and Board to identify, cultivate, solicit, and steward major donors
- Oversee annual giving campaigns, including appeals and donor communications
- Develop personalized donor engagement and stewardship strategies

Institutional Giving

- Oversee foundation, corporate, and government grant strategy, including prospect research, proposal development, reporting, and relationship management
- Maintain a grants calendar and ensure timely submissions and reports
- Collaborate with program staff to align funding proposals with organizational priorities

Special Events & Campaigns

- Lead fundraising strategy for special events (e.g., Annual Gala and Barn Dance)
- Collaborate with staff and volunteers to meet event revenue goals
- Support planning and execution of capital, endowment, or special campaigns as needed

Board Engagement

- Support and engage the Board of Trustees in fundraising activities
- Provide tools, training, and guidance to strengthen board participation in development
- Prepare fundraising updates and reports for board meetings

Systems, Operations & Communications

- Maintain accurate donor records and reporting using Salesforce
- Develop and refine fundraising systems, policies, and best practices
- Collaborate with directors and program staff on donor communications, storytelling, and impact reporting
- Ensure donor acknowledgment and stewardship best practices are followed consistently

Reporting Structure

The Development Director reports to the Executive Director and works closely with the Deputy Director and Board of Trustees in executing all fundraising initiatives.

Knowledge, Skills and Abilities

1. 5+ years of nonprofit development or fundraising experience (arts or cultural organizations preferred)
2. Demonstrated success in individual giving, major gifts, or institutional fundraising
3. Strong relationship-building and communication skills
4. Experience working with boards and senior leadership
5. Experience working with Salesforce, Donorbox, Google Suite, and Airtable
6. Excellent organizational skills and attention to detail
7. Ability to manage multiple projects and deadlines simultaneously
8. Passion for the arts, education, and community engagement
9. Ability to remain focused in the face of pressure and deliver against timelines
10. Balance productivity and process, independence and collaboration
11. Commitment to an inclusive workplace
12. Experience in a small or mid-sized nonprofit environment
13. Knowledge of rural or community-based fundraising
14. Familiarity with donor databases and reporting tools
15. Grant writing experience with proven results

Values

Openness

We value teamwork and collaboration; active listening; open, respectful, and clear communication.

Accountability

Each of us is responsible for our own words, actions, and results.

Integrity

We act with uncompromising commitment, honesty, integrity, respect, and trust in all we do. We are inspiring and inspired by the quality and excellence of our work and the honesty of our relationships.

Connection

We celebrate participation, partnership, and collaboration. We value inclusion and engagement with the community.

Respect

We recognize and respect that we all have different experiences, backgrounds, perspectives, and opinions and we can learn from each other; we value diversity and equity.

Equal Opportunity Employment

The Current is an equal opportunity employer and encourages candidates of all ethnic, racial, and religious backgrounds to apply. The Current employees are selected on the basis of ability without regard to age; (dis)ability; ethnicity; faith or religious belief; family, marital or parental status; gender identity; language; national origin; political perspective; race; sex; or sexual orientation.